

SUBCONTRACT MANAGEMENT IN GOVERNMENT CONTRACTING

SYNOPSIS

This course provides a comprehensive overview of the laws, government policies and regulations — including the Federal Acquisition Regulation (FAR) — that apply to subcontracts and subcontract management. With all of the changes that have occurred in procurement, this course is a must for keeping subcontracting activities efficient, profitable and in compliance with government requirements.

Created for government representatives, subcontractors and prime contractors, the course details the subcontracting provisions contained in the FAR. The course also covers key issues of subcontracting today, such as flow-downs, pricing, disputes, payments and terminations. Cases and real-world examples are used to illustrate the application of laws, regulations and management principles and to provide practical solutions to problems frequently encountered by subcontractors and prime contractors.

LEARN

- Recognize roles and responsibilities of government, prime and subcontractor
- Distinguish which contract clauses must flow down to subcontracts and their requirements
- Understand subcontractor rights and remedies when the prime contractor is terminated
- Explain the impact of cost or pricing data
- Manage subcontract-related disputes

This course uses digital materials.

TOPICS

OVERVIEW OF GOVERNMENT SUBCONTRACTING

- Contract Privity
- Government vs. Commercial Subcontracting
- Government's Competitive Requirement for Subcontractors
- Contractor Purchasing System Reviews
- "Make or Buy" Plans
- Small Business Subcontracting Plans
- Compliance Requirements Regarding Small Businesses
- EEO Clearances

SMALL BUSINESS SUBCONTRACTING PLANS

- When They are Required
- Types of Plans
- Procedures for Sealed Bidding Awards vs. Negotiated Awards
- Post-Award Responsibilities of Contractor and the Government
- Liquidated Damages

ADVANCE SUBCONTRACTING NOTICES AND CONSENT TO SUBCONTRACT

- When, Why and How to Obtain Consent
- Variations in Requirements Under Standard Clauses
- Variations From "Make-or-Buy" Plans
- Variations in Subcontracting Plans

FLOW-DOWN CLAUSES

- Government Prime Contract Clauses
- Verbatim vs. Substantial Clauses
- Mandatory Flow-Down Clauses
- Deviations From Mandatory Clauses
- Optional Clauses

SUBCONTRACT PRICING

- Pricing Policy
- Cost or Pricing Data
- Pricing Regulations and Guidelines
- Recent Changes
- Certification of Cost and Pricing Data
- Pricing Guides
- Government Audits and Analysis of Data

SUBCONTRACT ADMINISTRATION

- Changes
- Terminations
- Payments
- Claims
- Severin Doctrine

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