



ASSOCIATE'S CERTIFICATE IN CONTRACT MANAGEMENT

COMPLETE THREE COURSES within two years

ONE COURSE MUST BE TAKEN FROM THE FOLLOWING:

 Federal Contracting Basics

OR

  Contract Management Principles and Practices

THE REMAINING TWO COURSES MAY BE TAKEN FROM THE FOLLOWING:

Core Government Contracting courses

Specialized Contracting courses

Business Skills courses (LIMIT ONE)

Upon successfully completing the required three courses, you will receive an **Associate's Certificate in Contract Management** awarded by Strategy Execution and The George Washington University.



CONTRACT MANAGEMENT ASSOCIATE'S AND MASTER'S CERTIFICATES

In partnership with The George Washington University (GW), TwentyEighty Strategy Execution offers two contract management certificate paths. The first allows you to obtain an Associate's Certificate in Contract Management. This certificate exhibits your knowledge and skills within the contracting discipline. The second is a Master's Certificate in Contract Management from Strategy Execution and GW.

Obtaining the master's certificate allows you to add GWCCM credentials after your name, and highlights your expertise in the field of contract management. The GWCCM (The George Washington University Certified Contract Manager) certification has been established by Strategy Execution in association with the GW School of Business and is a recognized credential in contract management. A GWCCM specialist has relevant contract management knowledge through the successful completion of at least seven Strategy Execution courses that lead to a Master's Certificate in Contract Management.


MASTER'S CERTIFICATE IN CONTRACT MANAGEMENT

Complete SEVEN courses within four years

THESE FIVE COURSES MUST BE TAKEN:

 Federal Contracting Basics

Negotiation Strategies and Techniques

 Source Selection: The Best-Value Process

 Contract Pricing

 Operating Practices in Contract Administration

THE REMAINING TWO COURSES MAY BE TAKEN FROM THE FOLLOWING:

Contract Management elective courses

Commercial Contracting courses

Project Management courses

IT Project Management courses

Courses for experienced project managers

Agile courses

Business Skills courses

Business Analysis courses

Upon successfully completing the required seven courses, you will receive a **Master's Certificate in Contract Management** awarded by Strategy Execution and The George Washington University.



By completing the courses included in this certification program, you will be able to:

- Select the right contract type(s) for specific projects
- Negotiate favorable terms and choose the offer that will result in the best value for the buyer
- Foster agreement on objectives, requirements, plans and specifications
- Administer contracts appropriately, and know when and how to terminate them
- Solve common contracting problems
- Understand and implement the rules of contracting

With nearly 50 courses covering federal, state and local government as well as the commercial marketplace, Strategy Execution's contract management curriculum prepares your employees to understand the procurement process from acquisition planning and source selection to contract administration. The wide-reaching curriculum ranges from core knowledge and skills for new professionals to advanced, specialized topics such as pricing, accounting and audits, law, and earned value management.

Certificates from Strategy Execution and GW acknowledge and reward individual achievement while adding authority to your organization's strategic learning initiatives.

NOTE: Each course may be applied to only one associate's certificate. However, all courses applied to the associate's certificate may also be applied toward specific master's certificate requirements. To receive your associate's certificate, you must complete three courses within two years. To receive your master's certificate, you must complete seven courses within four years.

 = available online via e-Training  = available online via virtual instructor-led training

